



NEWSLETTER - MARCH 2010

CONTENTS

INDIA'S NEW FOREIGN INVESTMENT POLICY DOCUMENT	2	ECONOMIC NEWS	
AGUSTAWESTLAND BAGS CONTRACT FROM INDIAN AIR FORCE	2	INDIAN ECONOMY AT A GLANCE	7
SINGAPORE'S CHANGI BUYS ROME STAKE	3	ITALIAN ECONOMY AT A GLANCE	7
LOTTO TO INVEST \$10 M IN INDIA	3	FAIRS IN ITALY	8
INDIA'S TRIVITRON IN JV WITH ITALY'S ET MEDICAL	3	FAIRS IN INDIA	9
BREMBO UNVEILS 'BYBRE' BRAND	4	ITALIAN LANGUAGE COURSES	10
FUTURE GENERALI TARGETS 7,500 M IN 2010	5	CHAMBER NEWS	
INDIA'S COFFEE EXPORTS GAIN 33 PER CENT ON BIGGER CROP	5	ENIT – ITALIAN STATE TOURIST BOARD	11
SUNEDISON TO BUILD EUROPE'S LARGEST SOLAR PLANT IN ITALY	5	IICCI CELEBRATES 8TH EDITION OF FESTA ITALIANA	12
INDIA'S FIRST PUBLIC AIR PURIFIER IS ITALIAN	6	NEW TRENDS AT PHARMINTECH 2010	12
GOOGLE, ITALIAN CULTURE MINISTRY PACT	6	SCUOLA SANT'ANNA'S INDIA DESK FOR ACADEMIC AND INDUSTRIAL EXCHANGE	13
		LOMBARDY'S MULTI-SECTOR INDIAN MISSION	14
		BUSINESS ENQUIRIES FROM INDIA	15
		BUSINESS ENQUIRIES FROM ITALY	16
		OUR DESKS & THEIR REPRESENTATIVES	17



INDIA'S NEW FOREIGN INVESTMENT POLICY DOCUMENT

The government of India launched a new policy document on 31 March, consolidating the plethora of rules and norms governing foreign investment in the country under one comprehensive document.

The move is aimed at making available all information on Foreign Direct Investment (FDI) policy in one place.

It will lead to simplification of the policy, greater clarity of understanding of foreign investment rules among foreign investors and sector regulators, as also predictability of policy direction.

About the consolidated policy, Commerce and Industry Minister Anand Sharma said that the current exercise had been initiated with the aim of integrating all prior regulations on FDI, contained in the Foreign Exchange Management Act (FEMA), Reserve Bank of India (RBI) circulars and various press notes into one consolidated document.

“Having a single policy platform that would subsume the 178 press notes would also ease the regulatory burden for government; it will be updated every six months,” Sharma said.

“This consolidated press note will be superseded by a press note to be issued on 30 September 2010 to ensure that the framework document on FDI policy is kept updated,” he said.

FDI equity inflows for the month of February 2010 have been \$ 1.72 bn, which represents an increase of 15 per cent compared to the same month last year.

It is likely that the total inflows in the current financial year (2009–10) will be comparable to the total inflows received during the last financial year (2008–09).

This is despite the fact the United Nations Conference on Trade and Development (UNCTAD) had predicted a fall in global FDI investment flows by 30 per cent – from \$ 1.7 tr in 2008 to \$ 1.2 tr in 2009.

“The consolidation of FDI regulatory policy would aid simplification and boost global investors’ confidence,” said Chandrajit Banerjee, director general of the Confederation of Indian Industry (CII).

–HINDUSTAN TIMES

AGUSTAWESTLAND BAGS CONTRACT FROM INDIAN AIR FORCE

AgustaWestland, a Finmeccanica company, has been awarded a contract worth 560 m euros from the Indian Air Force to deliver 12 AW101 helicopters for government transport.

AgustaWestland CEO Giuseppe Orsi says, “Several years ago, we identified India as one of the pillars of our expansion strategy, from both the market and industrial points of view. Today we have a significant and growing presence in both the military and commercial markets.”

Expressing his satisfaction with the order, Finmeccanica Chairman and Chief Executive Officer Pier Francesco Guarguaglini says that in recent years, AgustaWestland has built on its presence in the Indian commercial



helicopter market with the sale of over 30 commercial aircraft.

AgustaWestland has been doing business in India for almost 40 years and in February 2010, the company signed a Shareholders' Agreement with Indian conglomerate Tata Sons. The agreement will set up an Indian joint venture company which will establish in India as a final assembly line for the AW119 helicopter.

–www.shephard.co.uk

SINGAPORE'S CHANGI BUYS ROME STAKE

Changi Airport of Singapore has acquired a 5-per cent stake in Gemina, the operator of Leonardo da Vinci Airport and Giovan Battista Pastine Airport in Rome, Italy, for approximately US\$ 71.4 m.

The two Italian airports had a combined air passenger volume of 38.6 m in 2009.

Changi already has partnerships in China, India, Russia and the Middle East and recently bought a 26-per cent stake in India's Bengal Aerotropolis Projects.

–*MICE / BTN*

LOTTO TO INVEST \$10 M IN INDIA

Italian sportswear maker Lotto plans to spend \$10 m over the next five years to corner 7 per cent of India's branded sports apparel and equipment market. "India is among the top 10 markets for the company and it will be among the top five within the next five years," says Lotto's Business Unit Director, Asia Pacific, Luca Tomat.

Lotto will not only spend \$1 m on marketing the brand but will also launch two advertising campaigns – one around the soccer World Cup in May and another ahead of the Commonwealth Games in October. The brand, which started its stand-alone retail chain in India in 2008, has 31 stand-alone stores across the country and plans to open 200 more by 2015.

Lotto is not following the marketing policy of its bigger rivals – Reebok, Adidas and Nike – who have invested heavily in cricket and have a 90-per cent share of the Indian market. "Football, tennis and athletics will be our three pillars of growth in India. We will not be investing in cricket as we feel it is over-crowded and expensive," reveals Tomat.

But giving cricket a miss could make the Indian journey tougher for the Italian brand. "Cricket is without doubt a critical sport for companies to get associated with," says Rima Gupta, country head of WPP-owned marketing consultancy, The Futures Company. "But the popularity of other sports could also help the brand."

–*THE ECONOMIC TIMES*

INDIA'S TRIVITRON IN JV WITH ITALY'S ET MEDICAL

Medical device technology company Triviron Healthcare has entered into a joint venture partnership with Italy-based ET Medical Devices to set up a joint venture company.



The new firm will manufacture cardiac diagnostic instruments including ECG systems, stress test ECG, Holter ECG, ABPM recording units, monitoring systems, telemedicine IT solutions, etc by 2011 at the yet-to-be-completed Medical Technology Park in Trivitron near Chennai.

The equity stakeholding of the JV is 51:49 between the Indian company and the Italian firm respectively, says Trivitron Managing Director G S K Velu. "The combined investment is around Rs 100 m and the JV will go on stream at the lease facility of the Rs 2,500-m Medical Technology Park in the first quarter of 2010," says Velu. The company is looking at annual sales of Rs 250-300 m.

ET Medical Devices Managing Director and CEO Attilio Castelli says India has an addressable population four times that of Europe and the US respectively, and amid the global economic crisis, India witnessed impressive growth. "We have already been present in the Indian market distributing products through BPL since 1997."

Velu says the company is operating in the value and medium-range space of the medical device technology market in India.

—THE FINANCIAL EXPRESS

BREMBO UNVEILS 'BYBRE' BRAND

Italian auto component manufacturer Brembo has unveiled Bybre, a new global brand of components dedicated to the braking systems of motorcycles and scooters under 600 cc. Bybre components will be manufactured exclusively in India for the time being.

The range of products, engineered in Italy, will be produced at the manufacturing facility of the company's wholly owned subsidiary, Brembo Brakes India Ltd, at Chakan in the western Indian city of Pune. The plant will cater to the domestic market as well as overseas requirements.

The company also recently launched the first Bybre product, a caliper exclusively designed and developed for use by Bajaj Auto for its motorcycles being built in collaboration with KTM, Austria.

Nicola Frambosi, Director, Motorcycle sales, Brembo Group, says, "There is a worldwide market for the Bybre brand and we are dedicating our Indian operations to it." He said more products will be unveiled over the next 8-12 months, adding that the company would develop specific products for other OEMs as well.

Brembo Brakes has an installed capacity to make over a million units a year and is already producing unbranded braking systems for two-wheelers. With nearly full capacity utilisation, the company is investing Rs 150 m in 2010 to ramp up capacity by 30 per cent, says Brembo Brakes Executive Director and CEO S N Pangarkar. The company had a turnover of Rs 1,280 m in 2009, and expects to grow 10 per cent during this year.

The Brembo Group has five business units, including the motorcycle unit that develops and makes braking systems for bikes, scooters and ATVs. The group has operations in 14 countries and 35 production sites and sales offices.

—THE HINDU BUSINESS LINE



FUTURE GENERALI TARGETS 7,500 M IN 2010

Future Generali Group, a joint venture of Indian retail group Future Group and Italian insurance agency Generali Group, earned premiums worth Rs 1,550 m in the financial year 2008–09.

The company has already done business of over Rs 3,000 m in the current financial year (2009–10) and was working to achieve a target of Rs 7,500 m by the end of March.

–*THE INDIAN EXPRESS*

INDIA'S COFFEE EXPORTS GAIN 33 PER CENT ON BIGGER CROP

Coffee exports from India, Asia's third-largest producer, gained 33 per cent in the five months to February on bigger crop and a recovery in demand from main importers, according to the Indian state-run Coffee Board.

Tata Coffee Ltd and its local rivals shipped 84,091 tonnes since the crop year started on 1 October 2009, compared to 63,148 tonnes a year earlier, according to Coffee Board Deputy Director N V Nagarajaiah. Exports fetched \$188 m, 22 per cent more than a year ago. Production will rise to 289,600 tonnes this year, 10 per cent more than a year earlier.

Overseas sales in April–February, the first 11 months of the 2009–10 financial year, were 173,219 tonnes, compared to 174,831 tonnes.

Italy and Russia were among the buyers of Indian coffee.

–*BLOOMBERG*

SUNEDISON TO BUILD EUROPE'S LARGEST SOLAR PLANT IN ITALY

SunEdison, a division of MEMC Electronic Materials Inc, has received final approval from the Italian government to develop and construct a 72-Megawatt (MW) photovoltaic solar power plant in North-Eastern Italy, near the town of Rovigo. When completed, the plant will be the largest photovoltaic solar power plant in Europe.

Currently, the largest solar power facility is a 60-MW solar farm in Olmedilla, Spain, followed by a 50-MW plant in Strasskirchen, Germany.

SunEdison's Italy plant will begin power generation in the second half of 2010, with final completion expected by year end. In the first full year of operation, the system will generate sufficient energy to power 17,150 homes and avoid 41,000 tonnes of CO₂ – the equivalent of removing 8,000 cars from the road.

SunEdison will jointly develop the project with financing partner Banco Santander. Additional financial partners are expected to join the project for final ownership.

"SunEdison is focused on enabling the growth of global solar markets through strong capabilities in project finance, engineering, low-cost procurement and operations and maintenance services," says SunEdison President Carlos Domenech.



"Veneto is taking decisive action to advance the use of clean, renewable energy sources," says Renzo Marangon, a government official of the Veneto region. "At the same time, this project is expected to create over 350 local construction jobs and build expertise in advanced energy technologies. We expect Rovigo to serve as a European model for large-scale, alternative-energy projects," he says.

SunEdison General Manager for Europe and the MENA Region, Pancho Perez adds, "A critical element of our approach is working closely with the right partners including developers, suppliers and contractors. For the Rovigo project, we selected Isolux Corsan, a large-scale infrastructure construction company with a strong track record in utility-scale solar plants."

–*BUSINESS WIRE*

INDIA'S FIRST PUBLIC AIR PURIFIER IS ITALIAN

India switched on its first public air purifier in the heart of its capital, New Delhi, on 6 March, as part of an experiment that backers say could help other smog-choked cities in emerging countries.

The maker of the seven-tonne machine, Italy's Systemlife, claims the box-like structure can purify 10,000 cubic metres of air every hour, scrubbing out pollutants such as carbon dioxide and nitrogen oxide.

The unit, plugged in on a traffic-clogged street in Central Delhi, is a pilot that could lead to more being installed in other areas of the city. Delhi is currently ranked as the world's fourth most polluted city by the World Health Organisation.

"It is the first such project in India and if it works, we would acquire a number of them and place them at strategic locations," says New Delhi Municipal Council Medical Officer of Health P K Sharma.

He said a state environmental agency will monitor the performance of the machine, which costs around Rs 25 m (US\$ 551,000) and works like a vacuum cleaner, sucking in air and releasing it purified form from a roof vent. The electricity-driven unit, installed free of cost, uses a five-stage filtering process including electrodes to remove solid and gaseous pollutants.

Systemlife has installed similar purifiers at 26 locations in Spain, six in Switzerland and seven in Italian cities.
–*THE ECONOMIC TIMES*

GOOGLE, ITALIAN CULTURE MINISTRY PACT

Google and the Italian Culture Ministry have signed an agreement for the digitisation of books in Italy's two main national libraries. It is the first such pact between the American company and a national government.

"Google Books will digitise at least 1 m books that are not covered by copyright and that constitute our cultural heritage," the Culture Ministry's Director General for Development, Mario Resca, said at a press conference in Rome recently.



Works by authors such as Dante, Machiavelli, Petrarch, Leopardi and Manzoni, whose ideas helped forge Western culture, will be included in the project, which will scan public domain books published prior to 1868, before modern copyright law came about.

The non-exclusive agreement would make books available immediately and free of charge to people around the world, both on the Google Internet platform and on platforms controlled by the participating Italian libraries, Resca said.

The project, which begins with the scanning of books in the national libraries in Rome and Florence, is expected to stimulate interest in Italian culture and a love of reading, Resca said. Google will create a scanning centre that will employ around 100 people and the project will result in a saving of US\$100 million for the Italian government, he said.

Nikesh Arora, Google's president for global sales operations and business development, said the project would help counter the current Anglo-centric bias of the Internet. "Coupled with our initiative around translations, we believe we can unleash this culture (Italian) for people around the world."

Italian Culture Minister Sandro Bondi said the books project demonstrates that the Internet is the opposite of a sinister Orwellian force. Rather than spying on everybody, it is extending knowledge and culture to everyone, for free. "A universal library has always been the dream of humanity. This utopia is now becoming a reality," Bondi said.

—IDG NEWS SERVICE

ECONOMIC NEWS

INDIAN ECONOMY AT A GLANCE

INFLATION

Week ending 8 April 2010:	17.70 %
Week ending 1 April 2010:	16.35 %
Week ending 9 April 2009:	0.26 %

RUPEE EXCHANGE RATE

9 April 2010	
1 Rupee = US \$ 0.02247	0.01686 euro
1 US Dollar = Rs 44.4789	1 euro = Rs 59.2761

BOMBAY STOCK EXCHANGE

	<i>closed at</i>	<i>up / down</i>
8 April 2010:	17,714.40	-255.62
7 April 2010:	17,970.02	+975.53
13 March 2009:	16,994.49	

ITALIAN ECONOMY AT A GLANCE

INFLATION on 31 March 2010

compared to previous month:	+ 0.3 %
compared to same period last year:	+ 1.4 %

EURO EXCHANGE RATE

9 April 2010	
1 euro = US\$ 1.33268	
US Dollar = 0.75022 euros	

S&B MIP INDICES

	<i>closed at</i>	<i>up / down</i>
7 April 2009:	23,151.30	-55.36
1 April 2010:	23,206.66	+928.54
5 March 2010:	22,278.12	



FAIRS IN ITALY

Fair	Dates	Venue	City	Description	Organiser
SALONE INTERNAZIONALE DEL MOBILE	14–19 Apr	Fiera Milano Nuovo Polo	Milan	Design furniture fair	Cosmit SpA www.cosmit.it
EUROCUCINA	14–19 Apr	Fiera Milano Nuovo Polo	Milan	International kitchen furniture exhibition	Cosmit SpA www.cosmit.it
SALONEUFFICIO	14–19 Apr	Fiera Milano Nuovo Polo	Milan	International office furniture exhibition	Cosmit SpA www.cosmit.it
SALONE DEL COMPLEMENTO D'ARREDO	14–19 Apr	Fiera Milano Nuovo Polo	Milan	Furnishing accessories exhibition	Cosmit SpA www.cosmit.it
COSMOPACK	15–18 Apr	Bologna Exhibition Centre	Bologna	Exhibition of creative packaging	Bologna Fiere www.bolognafiere.it
COSMOPROF	16–19 Apr	Bologna Exhibition Centre	Bologna	International perfumery and cosmetics exhibition	Bologna Fiere www.bolognafiere.it
XYLEXPO	04–08 May	Fiera Milano Nuovo Polo	Milan	International biennial wood processing machinery and accessories exhibition	Acimall www.acimall.com
BIMAN	04–07 May	Fiera Milano Nuovo Polo	Milan	Biennial exhibition on industrial maintenance	Bias Group Srl
FLUIDTRANS COMPOMAC	04–07 May	Fiera Milano Nuovo Polo	Milan	Biennial international exhibition of power and motion transmission, drive, control equipment and industrial design equipment	F&M Fiere & Mostre Srl www.fieremostre.it
BIAS-MANUFACTURING FORUM EXHIBITION	04–07 May	Fiera Milano Nuovo Polo	Milan	Biennial exhibition of IT global solutions for industry	Bias Group Srl
BIAS	04–07 May	Fiera Milano Nuovo Polo	Milan	Biennial international exhibition of automation, instrumentation, microelectronics and ICT for industry	Bias Group Srl



Fair	Dates	Venue	City	Description	Organiser
SOLAREXPO	05–07 May	Verona Exhibition Centre	Verona	International conference & exhibition on renewable energy distributed generation and green building	Expoenergie srl www.solarexpo.com
CIBUS	10–13 May	Fiere di Parma Fairgrounds	Parma	International food exhibition	Fiere di Parma www.fiereparma.it
PHARMINTECH	12–14 May	Bologna Exhibition Centre	Bologna	Innovation exhibition for the pharmaceutical and para pharmaceutical industries	Bologna Fiere www.bolognafiere.it
CHIBIMART – SUMMER	21–24 May	Fiera Milano City	Milan	Cash & carry exhibition of costume jewellery in semi-precious stones, precious stones, silver handicrafts, gift items	Fiera Milano International SpA. www.fieramilano.it
CHIBIDUE	21–24 May	Fiera Milano City	Milan	International exhibition of gift articles, perfumery items, costume jewellery and smokers' supplies	Fiera Milano International SpA. www.fieramilano.it
MODAPRIMA	22–24 May	Fiera Milano City	Milan	International fashion and accessories show	Fiera Milano International SpA. www.fieramilano.it
T-GOLD	12–17 Jun	Fiera di Vicenza	Vicenza	Jewellery & gems manufacturing equipment international exhibition	Fiera di Vicenza www.vicenzafiera.it

FAIRS IN INDIA

Fair	Dates	Venue	City	Description	Organiser
AERODROME INDIA	08–10 Apr	Bombay Exhibition Centre	Mumbai	International exhibition and seminar on airport	PDA Trade Fairs www.pdatradefairs.com
INDIA PACKAGING SHOW	09–12 Apr	Hyderabad International Trade Exposition Centre	Hyderabad	India's total packaging event dedicated to distinct segments	Print-Packaging.com Pvt Ltd www.print-packaging.com



Fair	Dates	Venue	City	Description	Organiser
CHEMSPEC INDIA	15–16 Apr	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Exhibition for performance and fine chemicals and organic intermediates	Dmg World Media (UK) Ltd www.dmgworldmedia.com
POWER-GEN INDIA	21–23 Apr	Pragati Maidan	New Delhi	POWER-GEN India & Central Asia is the region's premier power industry event	Inter Ads Ltd www.interadsindia.com
ROOF INDIA	23–25 Apr	Chennai Trade Centre	Chennai	International event showcasing emerging trends in roofing and facade engineering	Unitech Exhibitions Pvt Ltd www.unitechexhibitions.com
PVC – PUMPS VALVES & COMPRESSORS EXPO	06–09 May	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Pumps, valves & compressors expo	Conventions & Fairs (India) Pvt Ltd www.confairs.com
ASIAN INTERNATIONAL TRADE EXPO	23–30 May	Bandra-Kurla Complex (MMRDA Grounds)	Mumbai	Showcases developments in Asian economies, their leading products & services	CEMS India Pvt Ltd www.cemsindia.com
IIJS – INDIA INTERNATIONAL JEWELLERY SHOW	19–23 Aug	Bandra-Kurla Complex (MMRDA Grounds)	Mumbai	India international jewellery show	Gem & Jewellery Export Promotion Council www.gjepc.org

ITALIAN LANGUAGE COURSES

Level	Faculty	Beginning	Days	Timings	Fees – including all study material
I (Beginners)	Italian	19 April	Monday, Wednesday, Friday	08.30–10.30am	Rs 6,000

Venue:

Indo-Italian Chamber of Commerce & Industry
Bengal Chemicals Compound
502 Veer Savarkar Road
Mumbai 400025

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CHAMBER NEWS

ENIT – ITALIAN STATE TOURIST BOARD

NINE OPERATORS ATTEND BUYITALY 2010

19 – 22 February 2010, Milan

ENIT – Italian State Tourist Board organised a delegation of nine Indian tour operators to BuyItaly 2010, the world's largest exhibition for Italian tourist products. The delegates were accompanied by Enit representative in India Salvatore Ianniello.

The delegates met with a variety of Italian tour operators, hoteliers and other service providers, and two agents took the post-tour to Tuscany.

The delegates were glad to have had the opportunity to be exposed to the wide variety of choices available in Italy and to widen their scope of destinations beyond a few cities.

FESTA 2010: WORKSHOPS, SEMINARS

Italy workshops

10 & 18 March 2010, Bangalore & Goa

As part of Festa Italiana 2010, the flagship event of the Indo-Italian Chamber of Commerce & Industry (IICCI), ENIT attended a workshop organised by G K Hegde, Regional Manager, Bangalore, Indo-Italian Chamber of Commerce, on 10 March in Bangalore, and on 18 March in Goa. The workshop was a technical presentation on 'Italy – A World Renowned Destination'. It was conducted in two parts – an audio-visual presentation showcasing beautiful locations in Italy and an interactive speech. The workshop in Bangalore was presented in partnership with Travel Air.

Seminars for students

11 & 12 March 2010, Mumbai

Also as part of Festa Italiana 2010, the Chamber organised two seminars on tourism for students, at the Nehru Centre, Worli, in Mumbai.

The first seminar, on 11 March: 'Investing Talent in Tourism', was organised by ENIT, in collaboration with Kuoni Academy and supported by TAFI (Travel Agents Federation of India) and TAAI (Travel Agents Association of India), with the patronage of the Consulate of Italy in Mumbai, with Dr Giampaolo Cutillo, Consul General of Italy, as chief guest. The seminar was attended by 100 students from colleges across Mumbai, providing them with a platform for to explore career opportunities in the travel and tourism industry.

The second seminar, on 12 March: 'Italy – A World Renowned Destination', included a technical presentation for students specialising in tourism, and was organised in collaboration with Kuoni Academy. Around 180 students attended the event, which was addressed by well-known speakers from the Indian travel and tourism fraternity, including writers.

'SHOWCASE ITALY', INORBIT MALL

13 & 14 March 2010, Navi Mumbai

ENIT India and ITOCI (The Indian Tour Operators Council for Italy) organised 'Showcase Italy', an exhibition



of images showcasing the rich cultural heritage and scenic beauty of Italy, set up in the Central Atrium of Inorbit Mall and was open to the public. The exhibition was organised in collaboration with six ITOCI members: Cox & Kings, Ezeego1 Tours & Travels, Kesari Travels, Kouni Travels, Mercury Travels and Thomas Cook.

ITOCI is a non-profit organisation of professional Indian tour operators offering Italy as a destination and was founded by ENIT. The exhibition was the second time eminent players from the travel and tourism industry came together to promote Italy as a tourism destination.

IICCI CELEBRATES 8TH EDITION OF FESTA ITALIANA



The 8th edition of Festa Italiana, the flagship event of the Indo-Italian Chamber of Commerce & Industry (IICCI), was held between 5 and 22 March. The gala event hosted exhibitions, seminars, concerts and round tables that ranged across food, fashion, music, culture and business and was an exceptional platform between the Indian and Italian markets.

It was organised under the patronage of the Embassy of Italy in Delhi and the Consulates General of Italy in Mumbai and Kolkata, in collaboration with the Italian Institute of Culture and ENIT-Italian State Tourist Board.

Offering Indian audiences a glimpse of Italy like never before, the highlights in Mumbai this year were the Vetrina Italiana Shopping Festival covering 36 Italian brands across 120 outlets; Impresa Business Awards celebrating the Indo-Italian spirit of enterprise with awards across five categories; the Unescoitalia photo exhibition of 44 heritage sites in Italy captured by 14 photographers displayed across 122 photographs; an e-Fashion seminar by Istituto Marangoni; and two inspiring concerts.

One of the concerts was a performance by the Enrico Rava New Quintet featuring world-renowned Italian jazz musician Enrico Rava. The other concert, which brought the curtain down on Festa Italiana, was a piano recital by Maestro Paolo Vergari.

IICCI President Narinder Nayar says, "We have had a great line-up of entertainment this year that sought to develop and strengthen the cultural and business relationship between India and Italy. Indian audiences had the opportunity to experience the phenomenal Italian culture, business, art and music, and the response we have received have been tremendous."

NEW TRENDS AT PHARMINTECH 2010

12 – 14 May 2010, Bologna, Italy

Less than two months ahead of Pharmintech 2010, around 300 companies have confirmed their participation for the world's largest exhibition on the best of the pharmaceutical-related industry. Around 35 per cent of participants are from outside Italy and 41 per cent are new entries.

Amid the increasing percentage of international exhibitors, the two most-represented countries are Germany and Switzerland. International exhibitors also include companies from primary non-European Union markets



such as the US, China and Japan.

The exhibition will take place at Bolognafiore in Bologna, Italy, from 12 to 14 May and has been organised and promoted by Ipack-Ima in cooperation with ICE (Italian Trade Institute) and the Emilia Romagna Regional Government.

Apart from showcasing the two core industries of packaging (22 per cent) and processing (23 per cent) technology, this year's exhibition will mark the debut of 'contract packaging', which mirrors the growing global trend of contract manufacturing in the pharmaceutical industry.

On the eve of the exhibition, on 11 May, important personalities of the pharmaceutical world will assemble in Bologna for a congress organised by ISPE and PDA. Here, internationally renowned experts will speak on 'Designing Quality, Efficiency and Sustainability into Pharmaceutical Processes'.

On 13 May, the Contract Manufacturers Group of Farindustria has organised a workshop on 'The Current Status of Contract Production in Italy' while a round table discussion on 'Drugs and Medical Devices: The New Frontiers of Packaging' has been organised by the Italian Packaging Institute on 14 May.

SCUOLA SANT'ANNA'S INDIA DESK FOR ACADEMIC AND INDUSTRIAL EXCHANGE

Scuola Sant'Anna di Pisa has opened a permanent Desk in India at the Indo-Italian Chamber of Commerce & Industry in Mumbai. The Desk, called Scuola Superiore Sant'Anna (SSSUP), aims to facilitate academic and industrial exchanges with India.

The India Desk will help the school to promote the participation of Indian students interested in taking part in post-graduate academic experiences at SSSUP and will put them in contact with representatives of various projects.

Scuola holds a unique position within the Italian university system, both as a university offering Master's and PhD courses, and as the Honours College of the University of Pisa offering undergraduate courses.

Potential undergraduates undergo a rigorous public examination, and only the very best are creamed off to combine their Pisa University studies with the extra options available at Scuola. Scuola is also integrated with the Scuola Normale Superiore, another specialised university. Together with the University of Pisa, these institutions make up the Pisa University System.

In addition, Scuola is a renowned research centre in the fields of Experimental Sciences (Agricultural Sciences, Engineering, Medical Sciences) and Social Sciences (Economics and Management, Law, Political Sciences). Master's and PhD courses are offered.

PROGRAMMES AT SCUOLA SUPERIORE SANT'ANNA

Online application now open

MASTER'S PROGRAMMES

Master's in Photonic NETWORKS Engineering (MAPNET, Erasmus Mundus Program)



In collaboration with Aston University, UK; Technische Universität Berlin, Germany; Osaka University, Japan
<http://mapnet.sssup.it>

International Master's in Communication Networks Engineering* (IMCNE)
<http://imcne.sssup.it>

MASTER OF SCIENCE PROGRAMMES

Master of Science in Computer Science and Networking (MCSN)

In collaboration with the University of Pisa

<http://mcsn.sssup.it>

Graduate Programme in Information Science and Technologies (IST)

In collaboration with the University of Trento

<http://www.unitn-sssa.org/>

PhD PROGRAMMES

International Doctoral Programme in Economics

www.sssup.it/idpe

More Programmes

- Master of Arts in Human Rights and Conflict Management
- Master of Underwater and Hyperbaric Medicine
- Phd Programme in Agrobiodiversity
- Phd Programme in Agrobiosciences
- Phd Programme in Innovative Technologies in Biomedical Research
- Phd Programme in Politics, Human Rights and Sustainability
- Phd Programme in Individual person and Legal Protections
- Phd Programme in Management, Competitiveness and Development
- Phd Programme in Innovative Technologies of Information and Communication Engineering and Robotics

For more programmes and information please contact:

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LOMBARDY'S MULTI-SECTOR INDIAN MISSION

21 – 27 March 2010, Mumbai, Delhi, Chennai, Bangalore, Pune, Nashik, Aurangabad

With delegates representing a wide spectrum of interests – from Italy's leading opera house to bakery decoration – Promos, the special agency of the Milan Chamber of Commerce, brought seven companies from the region of Lombardy, as part of its quarterly multi-sector delegations to India, in late March.



Other sectors represented included building materials, steel dies and moulds and hair care, an indication of the keen interest in this leading Italian region in doing business with India.

The Promos Desk at the Chamber organised company visits to offer the delegates a firsthand appreciation of the market potential in India. A total of 60 business meetings were organised in seven cities, almost all of which resulted in very fruitful outcomes.

BUSINESS ENQUIRIES FROM INDIA

For further information regarding all Business Enquiries, please contact:

infodesk@indiaitaly.com

quoting reference at end of enquiry.

AGRO INDUSTRY

An Indian company is interested in importing scraps of acrylic, zinc and brass from Italy for its new melting plant to recycle brass, copper etc. **Ref: AG-IN-46**

An Indian export house of agro food products is looking for mango pulp importers in Italy. **Ref: AG-IN-47**

AUTOMOTIVE

An Indian Tier 2 supplier of automobile parts to OEM companies in India is interested in a joint venture with an Italian company to design and manufacture automobile parts in India. **Ref: AU-IN-18**

FASHION, ACCESSORIES & APPAREL

An Indian manufacturer and exporter of men's shirts is looking for importers in Italy. **Ref: FA-IN-99**

An Indian importer of Sardinian wool is looking to import the material from Italy. **Ref: FA-IN-100**

An Indian exporter of women's garments, hand-made embroidery and accessories is looking for Italian importers for their products. **Ref: FA-IN-102**

ICT & ELECTRONICS

An Indian manufacturer of cathodic protection systems and spares is looking for Italian importers for their products. **Ref: IC-IN-32**

MACHINERY & EQUIPMENT

An Indian manufacturer of valves and actuators is interested in a joint venture with an Italian valve manufacturing company to manufacture the same in India. **Ref: MA-IN-83.**

TECHNICAL SERVICES

An Indian company that provides interior designing services is interested in importing Italian marble. **Ref: TE-IN-17**

UTILITIES, POWER, ENERGY & MINING INDUSTRY

An Indian manufacturer of solar PV modules is looking for Italian solar PV integrators and importers. **Ref: UT-IN-10**



BUSINESS ENQUIRIES FROM ITALY

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quoting reference at end of enquiry.

AGRO INDUSTRY

An Italian wine producing company is looking for wine importers and distributors in India. **Ref: AG-IT-85**

BUILDING CONSTRUCTION & MATERIALS

An Italian company which produces pre-cast and pre-stressed armed concrete is interested in a joint venture with an Indian company to produce the same in India. **Ref: BU-IT-32**

CHEMICAL & PHARMACEUTICAL INDUSTRY

An Italian company that supplies chemicals to leather tanneries is interested in exporting its products to India. **Ref: CH-IT-22**

FURNITURE & LIGHTING

An Italian manufacturer and exporter of office furniture is looking for furniture importers in India. **Ref: FU-IT-57.**

MACHINERY & EQUIPMENT

An Italian manufacturer of aluminum moulds for the production of plastic artifacts is looking for Indian importers for its products. **Ref: MA-IT-105**

UTILITIES, POWER, ENERGY & MINING INDUSTRY

An Italian manufacturer of burners and gas boilers is looking for Indian distributors / importers of its products. **Ref: UT-IT-06.**



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