



## NEWSLETTER - FEBRUARY 2010

### CONTENTS

INDIA'S BUDGET 2010-11	2	BONFIGLIOLI SETS UP HOME FOR UNDERPRIVILEGED KIDS IN INDIA	9
INDIA'S ECONOMIC SURVEY OF 2009-10	3	TUSCANY PLANS MORE CSR CENTRES	9
INDIA LIFTS CAP ON FIRMS BIDDING FOR PORT PROJECTS	3	<b>ECONOMIC NEWS</b>	
AGUSTAWESTLAND, TATA SONS IN HELICOPTER PACT	4	INDIAN ECONOMY AT A GLANCE	10
YULE SEEKS ITALIAN TECH FOR HYDEL PUSH	4	ITALIAN ECONOMY AT A GLANCE	10
BHUSHAN ORDERS 500,000-MT STEEL ROLLING MILL FROM DANIELI	5	FAIRS IN ITALY	11
BLUE STAR TIES UP WITH ITALIAN FIRM FOR RIPENING UNITS	5	FAIRS IN INDIA	13
FOM INDUSTRIE SETS UP TECHNOLOGY CENTRE IN BANGALORE	6	ITALIAN LANGUAGE COURSES	15
ITALIAN PE FIRM PLANS TO MAKE FIAT FACTORY ELECTRIC	7	<b>CHAMBER NEWS</b>	
UPHOLSTERY MAJOR NATUZZI STEPS INTO INDIAN MARKET	7	IMTEX 2010, TOOLTECH 2010	16
FERRAGAMO'S SWAN TO TEST INDIAN WATERS	8	INDIABIO 2010 CURTAIN RAISER	16
BONFIGLIOLI TRANSMISSIONS TO INVEST RS 400 M IN CHENNAI	8	BUSINESS OPPORTUNITIES BETWEEN ITALY AND KARNATAKA	17
		PHOTOGRAPHY EXHIBITION	18
		BUSINESS ENQUIRIES FROM INDIA	18
		BUSINESS ENQUIRIES FROM ITALY	19
		NEW MEMBERS	20
		OUR DESKS & THEIR REPRESENTATIVES	23



## INDIA'S BUDGET 2010–11

Indian Finance Minister Pranab Mukherjee presented the Union Budget for the fiscal year starting 1 April 2010, on 26 February.

The minister said the economy was in a much better position now than it was a year ago, and added that growth may exceed the advance estimate of 7.2 per cent for the financial year ending March 2011. He also said that the government's total expenditure will be Rs 11.09 tr in the next financial year, and that the fiscal deficit was likely to narrow to 5.5 per cent – or Rs 3.8 tr – from this year's estimated 6.9 per cent of gross domestic product.

### HIGHLIGHTS

- The minister said there was a need to review stimulus measures, which were implemented to revive an economy hurt by the recent global slowdown. But low interest schemes for some sectors will be extended by a year.
- Net market borrowing to be Rs 3.45 tr for the next financial year.
- To simplify foreign direct investment rules and reduce surcharge on companies to 7.5 per cent from 10 per cent.
- Base excise tax on non-petroleum products raised to 10 per cent from the current 8 per cent.
- The government aims to raise Rs 250 bn by selling stakes in state-run companies within the financial year ending March 2011; to sell more in the next financial year. The money will be used to bolster social sector funding, which will total Rs 1.38 tr.
- To spend Rs 223 bn on healthcare, Rs 310.36 bn on schools, Rs 12.7 bn on slum rehabilitation, Rs 1.74 tr on infrastructure projects, Rs 198.94 bn on roads and Rs 661 bn on the rural sector.
- To have competitive bidding for captive coal blocks and to set up a coal regulatory authority.
- To allocate Rs 51.30 bn rupees to the power sector, and to spend Rs 10 bn on renewable energy. Also, a fund will be set up to promote clean energy
- Excise levy on gasoline, diesel raised by Re 1 a litre.
- Gold import tax to be increased to Rs 300 per 10 g from Rs 200.
- To invest Rs 4 bn to boost farm output in eastern India; some farmers will get loans at a low interest rate of 5 per cent.
- To allocate Rs 165 bn rupees for banks' capitalisation in an effort to ensure minimum Tier I capital of 8 per cent. Also, the central bank, the Reserve Bank of India, will consider giving licences to more banks.
- Panel to be formed to revise financial sector laws.
- The government is confident of implementing a new direct tax code from April 2011. The code aims to consolidate under a single system laws – some of which were framed more than 50 years ago – relating to a number of taxes such as those on income and wealth.
- Annual income up to Rs 160,000 exempted from tax. Government will lose Rs 260 bn in the next financial year due to changes in direct tax rules, but gain Rs 465 bn through indirect tax rate hikes. Also, it will gain Rs 435 bn from import tax increases.
- To raise Rs 360 bn through the sale of third generation, or 3G, bandwidth in the next financial year.
- A goods and services tax will be introduced by April 2011.
- The government will, in six months' time, present a status paper on its finances. Also, there is a need to manage expenditure better as well as to cut subsidies, the minister said.

–Wall Street Journal



## INDIA'S ECONOMIC SURVEY OF 2009–10

A day before India's Finance Minister, Pranab Mukherjee, put the Union Budget for 2010–11 before parliament, he presented the Economic Survey of 2009–10.

### Highlights

- The Indian economy is likely to grow by up to 8.75 per cent in 2010–11.
- Full recovery and return to 9 per cent growth in 2011–12.
- Broad recovery should give scope for gradual stimulus rollback.
- High double-digit food inflation in 2009–10 major concern.
- Signs of food inflation spreading to other sectors.
- Farm and allied sector production fell 0.2 per cent in 2009–10.
- Need serious policy initiatives for 4 per cent agriculture growth.
- Mooted direct food subsidy via food coupons to households.
- Favoured making available food in open market.
- Favoured monthly ration coupons for poor, usable anywhere.
- Gross fiscal deficit was pegged at 6.5 per cent of GDP in 2009–10.
- India is the 10th largest gold holding nation at 557.7 tonnes.
- Exports in the period April–December 2009 went down by 20.3 per cent.
- Imports in the period April–December 2009 went down 23.6 per cent.
- Trade gap narrowed to US\$ 76.24 bn in April–December.
- 32.5 per cent savings and 34.9 per cent investment (of GDP in 2008–09) put India in league of world's fastest growing nations.
- Government initiated steps to boost private investment in agriculture.
- Wants credit available at reasonable rates on time for private sector to invest in agriculture.
- Slowdown in infrastructure that began in 2007 arrested.
- Domestic oil production to have risen 11 per cent in 2009–10.
- Gas output up 52.8 per cent to 50.2 bn cu m.
- India world's 2nd largest wireless network with 525.1 m mobile users.
- Virtually every second Indian has access to a telephone.
- Auction for 3G spectrum to allow existing and foreign players to bring in new technology and innovations.

–rediff.com

## INDIA LIFTS CAP ON FIRMS BIDDING FOR PORT PROJECTS

To minimise litigation, the Indian government has removed the cap on the number of players allowed to participate in the financial bidding process for port expansion projects under the Public Private Partnership (PPP) model.

According to an official in the Indian Shipping Ministry, till recently, the government had allowed a maximum of five technically qualified players to participate in financial bidding, leading to litigation and a slowdown in projects. To secure better offers, the government has since removed the cap, allowing all technically qualified players to



submit financial bids.

National Highways Authority of India (NHAI) had removed the limit on the number of private players who could bid for PPP road projects last year. This was followed by the Shipping Ministry's decision this year. In addition to the seven port projects already awarded this fiscal, the government is likely to award six more port projects by March this year.

–*IBEF*

## AGUSTAWESTLAND, TATA SONS IN HELICOPTER PACT

AgustaWestland, a unit of Italian aerospace and defence company Finmeccanica SpA, has signed a shareholders' agreement with Tata Sons to form a joint venture company that will assemble the AW119 helicopter in India.

Tata Sons is the holding company for the diversified Indian conglomerate the Tata Group.

The joint venture will roll out the first helicopter from its Indian plant in 2011. The plant will initially have the capacity to produce 30 AW119 helicopters annually.

The joint venture, which will use India as a global hub for assembling the AW119, will also bid for a defence contract in India to supply 197 helicopters.

– *THE WALL STREET JOURNAL*

## YULE SEEKS ITALIAN TECH FOR HYDEL PUSH

Andrew Yule is looking at a technology alliance with Italy's Fiore in hydraulic turbines. The proposed venture will supply turbines to mini hydel projects of up to 25-mega watt (MW) capacity. Yule officials say representatives from the Turin-based company are likely to visit Calcutta in March to seal the deal.

The development comes after the sale of two successive stakes by Yule in Phoenix Yule and DPSC, which helped the public sector unit clean up its balance sheet.

The company was thus able to repay an interest-free loan of Rs 73.56 m to the Indian government. Now the management can better pursue opportunities in its existing businesses – engineering, electrical and tea. The tie-up with the Italian company is a step in that direction.

“We need to increase the product portfolio to grow existing businesses,” says an official with Andrew Yule. The company plans to manufacture the turbines at its Kalyani facility in the state of West Bengal without much investment.

According to an estimate, mini-hydel projects, which are plants of up to 25-MW size, will add as much as



15,000 MW to the total power capacity in the next few years. Yule hopes to make a dent in this huge market with the Italian company.

Going by the industry thumb rule, it takes an investment of Rs 50 m to produce one mega watt of hydel power. Of this, 40 per cent or Rs 20 m, is spent on equipment. A turbine is likely to cost Rs 10 m of that pie. Thus, Yule can potentially tap a market of Rs 150 bn through the joint venture.

The company makes transformers, electrical switchgears and high tension control panels at its electrical division. Yule also manufactures industrial fans, air and water pollution control equipment at its mechanical division.

The Kalyani plant is doing well and is self-sufficient. However, the Chennai plant within the electrical division is yet to catch up.

– *THE TELEGRAPH*

### BHUSHAN ORDERS 500,000-MT STEEL ROLLING MILL FROM DANIELI

Indian steel maker Bhushan Power & Steel has placed an order with Italian plant maker Danieli for the construction of a new 500,000-mt capacity rolling mill for the production of specialty and engineering steel long products in Orissa.

Accordingly, Bhushan Power & Steel's new rolling mill will produce a wide range of straight bars, coiled bars and wire rods in coils of special steel grades.

The product size range will include 16-mm to 90-mm diameter SBQ round bars, 20-mm to 75-mm round-corner squares, 18-mm to 48-mm hexagons, 16-mm to 60-mm diameter coiled round bars, and 5-mm to 22-mm diameter wire rods in coils weighing up to 2.9 mt.

– *steelorbis.com*

### BLUE STAR TIES UP WITH ITALIAN FIRM FOR RIPENING UNITS

Blue Star Ltd, a central air-conditioning and commercial refrigeration company, has joined hands with Italian firm Fruit Control Equipments (FCE) to create a gas-based emission system for ripening banana, which would reduce wastage to near zero.

With the tie-up, the Indian company has gone beyond conventional and unacceptable practices of preservation of fruits such as smoking, adding calcium carbide and dipping the fruit in ethylene.

The company has sold units worth Rs 110 m and large orders are expected from the Indian states of Maharashtra, Tamil Nadu, Gujarat, Haryana and West Bengal.

Blue Star says the payback period of the equipment is 12 months, with storage capacity per tonne of refrigeration amounting to Rs1-1.2 m. The cost of ripening one tonne of bananas would be close to Rs 40.



Italy-based FCE is rapidly expanding in the controlled atmosphere. The cooling system or ripening chambers ensure that the temperature is maintained between 14 and 18 degrees Celsius, relative humidity at 90–95 per cent, ethylene concentration at 100-150 particles per million and duration of exposure at 24–48 hours.

Carbon dioxide levels are kept below 1 per cent. A control panel also facilitates the system to be used for other fruits such as mangoes.

India accounts for 26 per cent of world production in bananas. However, there is post-harvest wastage of about 25–30 per cent.

The National Horticulture Board set up by the Government of India has estimated total banana production in 2007–08 at 23.2 m tonnes. The tie-up between Blue Star and FCE will significantly reduce total wastage.  
– *commodityonline.com*

## FOM INDUSTRIE SETS UP TECHNOLOGY CENTRE IN BANGALORE

Italian machine tool manufacturer Fom Industrie has set up a technology centre in Bangalore as part of its global expansion strategy. The company also plans to set up new centres in North and West India.

"We have already invested about 500,000 euros to start our technology centre, which has an area of around 464.5 sq m," says Massimo Ajello, director (head of India operations), Fom Aluminium Machines Pvt Ltd.

The technology centre at the Peenya Industrial Estate in Bangalore will be the headquarters of the company's Technology Centre Network in India. The company plans to engage about 20 people over the next two years as part of its expansion plan in India. "We will be finalising the other two technology centres by the end of 2010," says Ajello.

In July–Dec 2009, the company registered a turnover of nearly 500,000 euros from its Indian operations. "With our enhanced operations, we will be able to reach 1 m euros by the end of 2010," he adds.

The company is not immediately looking at sourcing from India. However, it is checking the feasibility of assembling its machines in India. Its machines cater primarily to architectural engineering, general engineering and aerospace applications. In India, the company is now planning to enter the aerospace and railway sectors.

The Technology Centre in Bangalore, functional since September 2009, is equipped with advanced machine tools and staffed with process application engineers. It has a training centre, spare parts centre and an area dedicated to service and support.

It also encompasses a warehouse of assorted machines ready for delivery and a front office integrated with the parent company. Customers are allowed free access to these resources.

"We will be holding our machines stock worth 250,000 euros at any point of time," reveals Ajello.

"The company's wholly owned subsidiary in India FOM Aluminium Machines will be led by Massimo Ajello,



director (head of India operations), and Keshav Babu M, regional sales manager, assisted by experienced Indian technical and administrative staff, trained directly by the parent company,” says FOM Industrie Chairperson Alessandro Pettinari.

– *machinist.in*

## ITALIAN PE FIRM PLANS TO MAKE FIAT FACTORY ELECTRIC

Italian firm, Cimino & Associates Private Equity (Cape), plans to set up a production line for electric cars in Sicily once Fiat winds down its operations at a factory on the island next year, according to the *Financial Times*.

A number of proposals have been submitted to the Italian government as resolutions to the close of Fiat’s Termini Imerese plant near Palermo, which employs around 1,400 people, as it shifts production elsewhere.

Cape Chairperson Simone Cimino has already raised about 50 m euros from investors, including the Sicilian regional government and French bank Natixis, and is in negotiations with Indian electric car manufacturer Reva to produce its cars in Sicily.

Cape is close to raising enough money to make the project viable, with 65 m euros marked as the minimum required to give the green light.

If the Italian government accepts the proposal, investment would rise to 900 m euros, with public funding allowing the Sicilian plant to become the production centre for Reva electric cars in the Mediterranean.

To break even, Simone Cimino believes the venture would have to produce 30,000 vehicles annually. Cape manages 500 m euros in committed capital, of which 350 m euros is yet to be invested.

– *NEWNET*

## UPHOLSTERY MAJOR NATUZZI STEPS INTO INDIAN MARKET

Italian premium upholstery major Natuzzi SpA, which has around 350 outlets in 123 countries across the globe plans to set up 70 stores in India by 2012, mainly through the franchisee route.

Natuzzi Country Manager Nitin Bahl says the company will open its first two flagship stores in Indian metros Delhi and Mumbai. The firm will introduce two of its brands – Natuzzi and Italsofa – in India.

“We will explore multiple store formats like flagship stores, mono-brand smaller outlets and shop-in-shops and our target is the 1.2 m households with an annual income of Rs 1 million,” he says.

Italsofa will be targeted at Tier I cities like Pune and Chandigarh, while Natuzzi will be positioned in major metros. The company hopes to chalk up a turnover of Rs 1.62 bn by 2012.

– *fibre2fashion.com*



## FERRAGAMO'S SWAN TO TEST INDIAN WATERS

Nautor, maker of the world-famous Swan yacht, is set to sail into Indian waters. The company has tied up with Ocean Blue, a Mumbai-based luxury boating pioneer.

Ocean Blue also represents other international yacht brands and has a joint venture with India's Mahindra & Mahindra to build fibreglass powerboats.

"There are aspects of Nautor that bear close similarity to our shoe business," said Leonardo Ferragamo on a recent visit to India. Ferragamo, who owns one of Italy's foremost luxury houses, has a stake in the company, which is based in Finland, "They both involve international luxury marketing and leading a product that combines functionality and beauty," he said

The Swan, a connoisseur's yacht that commands a price tag of Rs 30 m-plus, was born in Peetersaari in Finland in 1966.

CEO of Ocean Blue Malav Shroff estimates that there are currently between 50 and 100 Indian yacht owners.  
– *THE ECONOMIC TIMES*

## BONFIGLIOLI TRANSMISSIONS TO INVEST RS 400 M IN CHENNAI

Bonfiglioli Transmissions, a 100-per cent subsidiary of the 670-m euro Italian Bonfiglioli Group, is investing heavily in the energy (yaw and pitch drives for windmills) and infrastructure (mobile products for off-highway vehicles) sectors.

The company plans to invest Rs 400 m in six months that would see its current annual capacity of 140,000 units go up to 200,000 units. To date, it has produced about 2 m gear boxes (speed reduction) and gear motors that have found applications in a diverse range of industries such as machine tool manufacturing, steel, earth-moving and construction.

The Rs 3.5-bn company, which manufactures new-generation industrial power transmission products, chose Chennai over China to set up its facility in 1999, when its turnover was only Rs 0.6 m. Today, its total investments in this unit are Rs 4 bn.

The Italian group is keen to leverage the Bonfiglioli brand, a dominant one in Europe, where windmills are a thriving business. It sells 1,000 to 1,100 units to this sector every month and all leading windmill manufacturers are its customers.

Apart from strengthening the area of supplies for this category, Bonfiglioli sees India as an emerging market where it can transfer technology and move excess capacity that it has in Italy, says Bonfiglioli Group CEO Sonia Bonfiglioli.

Bonfiglioli is also looking at increasing localisation, which currently constitutes 70 per cent. For now, it imports



critical components such as tooth rings but the company is working on using a portion of its Rs 400-m investment to indigenously produce such components.

It has 12 casting vendors and five in the forging space. While 35 per cent of its production is exported in value terms, nearly 20 per cent of this originates in the Chennai plant to meet the requirements of its parent company.

– *THE ECONOMIC TIMES*

## BONFIGLIOLI SETS UP HOME FOR UNDERPRIVILEGED KIDS IN INDIA

Meanwhile, in Manjampadi village, in the Indian state of Tamil Nadu, Bonfiglioli recently inaugurated CheerFutureLand, a project for underprivileged children in the state.

The CheerFutureLand project has been set up on a 0.30-hectare plot that includes a 520-sq m, two-storey building which houses 30 children. It is the first major Corporate Social Responsibility (CSR) initiative of Bonfiglioli Transmissions.

“Bonfiglioli believes that working in a country means sharing its life in every way – social, economic and cultural and interacting with its people in a way that shows that giving is as good as receiving. Bonfiglioli has received much from India and this project is a small reciprocal gesture and more will come,” said Sonia Bonfiglioli at the project’s inaugural function recently.

Bonfiglioli Transmissions CEO M Ganesh said the company is committed to funding the educational expenses of the children till they graduated. “We hope to hire the boys after they secure a diploma or a degree in engineering,” said Ganesh, adding that CheerFutureLand’s children would also receive an education in computer technology.

Bonfiglioli Transmissions has spent Rs 5.5 m during 2009–10 on the construction of the building besides a monthly recurring expenditure of Rs 100,000. This is part of a CSR commitment of Rs 40 m over the next five years.

The facility will be run by Prema Vasam, a trust that will oversee the 30 boys aged between 10 and 18 at the CSR facility.

– *EXPRESSBUZZ*

## TUSCANY PLANS MORE CSR CENTRES

Having created a Centre for Corporate Social Responsibility (CCSR) for textiles in Tirupur in the Indian state of Tamil Nadu, the Region of Tuscany in Italy will set up CCSRs for other sectors in India and Italy too.

This was stated by Mariarosa Cutillo, director of Valore Locale, Mani Tese, addressing a workshop on ‘Trends and Challenges of CSR India & Tuscany, Italy Perspectives’ organised by the Federation of Indian Chambers of Commerce and Industry (FICCI).

The Tirupur centre will provide training to the textiles, apparel and tanneries industries and improve social



and environmental standards in factories in Tirupur and nearby areas.

“Established in September 2009 on a pilot basis, this centre will run for three years. Its impact will be assessed mid-way. We also have a similar centre in Florence. After seeing the results, we will replicate it for other supply chains,” Cuttillo said.

The objective is to promote CSR as a business tool among Italian garment companies and their supply chain factories located in the Tirupur-Coimbatore region and others parts of the country.

Noting that only seven or eight small firms were part of the CCSR initiative, Cuttillo said the centre provides training and service facilitation to build knowledge capacity of medium and small firms that are willing to invest in Tirupur’s textile units. However, more companies should join the initiative to make it successful.

“Many of the supply chain factories in Tamil Nadu are yet to adopt CSR practices in terms of improving social and environmental standards at the workplace. There is a need to build awareness on CSR and its importance as a business tool in the changing world of exports,” said P Murari, advisor to the FICCI president.

He also said that bilateral trade between India and Italy is set to double to reach \$16 bn in 2016 from \$8 bn registered up to December 2009.

–THE HINDU & EXPRESSBUZZ

## ECONOMIC NEWS

### INDIAN ECONOMY AT A GLANCE

#### INFLATION

Week ending 25 February 2010:	<b>17.58 %</b>
Week ending 18 February 2010:	<b>17.97 %</b>
Week ending 26 February 2009:	<b>3.36 %</b>

#### RUPEE EXCHANGE RATE

5 March 2010	
1 Rupee = <b>US \$ 0.02183</b>	<b>0.01602 euro</b>
1 US Dollar = <b>Rs 45.7737</b>	1 euro = <b>Rs 62.3882</b>

#### BOMBAY STOCK EXCHANGE

	<i>closed at</i>	<i>up / down</i>
4 March 2010:	16,971.70	-28.31
3 March 2010:	17,000.01	+570.46
26 February 2010:	16,429.55	

### ITALIAN ECONOMY AT A GLANCE

#### INFLATION for February 2010

Compared to previous month:	<b>+ 0.1 %</b>
Compared to same period last year:	<b>+ 1.2 %</b>

#### EURO EXCHANGE RATE

5 March 2010	
1 euro = <b>US\$ 1.36297</b>	
US Dollar = <b>0.73356 euro</b>	

#### S&B MIP INDICES

	<i>closed at</i>	<i>up / down</i>
3 March 2010:	21,745.06	+676.74
26 February 2010:	21,068.32	-1,100.93
3 February 2010:	22,169.25	



## FAIRS IN ITALY

Fair	Dates	Venue	City	Description	Organiser
AGROFER	09–11 Apr	Cesena Trade Fair District	Cesena	Conference & expo on renewable energy sources in agriculture and green building	Cesena Fiera SpA <a href="http://www.cesenafiera.com">www.cesenafiera.com</a>
NAUTIC SHOW	10–18 Apr	Verona Exhibition Centre	Verona	International boat show	Veronafiere <a href="http://www.veronafiere.it">www.veronafiere.it</a>
SALONE INTERNAZIONALE DEL MOBILE	14–19 Apr	Fiera Milano Nuovo Polo	Milan	Design furniture fair	Cosmit SpA <a href="http://www.cosmit.it">www.cosmit.it</a>
SALONE DEL COMPLEMENTO D'ARREDO	14–19 Apr	Fiera Milano Nuovo Polo	Milan	Furnishing accessories exhibition	Cosmit SpA <a href="http://www.cosmit.it">www.cosmit.it</a>
EUROCUCINA	14–19 Apr	Fiera Milano Nuovo Polo	Milan	International kitchen furniture exhibition	Cosmit SpA <a href="http://www.cosmit.it">www.cosmit.it</a>
COSMOPACK	15–18 Apr	Bologna Exhibition Centre	Bologna	Exhibition of creative packaging	Bologna Fiere <a href="http://www.bolognafiere.it">www.bolognafiere.it</a>
COSMOPROF	16–19 Apr	Bologna Exhibition Centre	Bologna	International perfumery and cosmetics exhibition	Bologna Fiere <a href="http://www.bolognafiere.it">www.bolognafiere.it</a>
XYLEXPO	04–08 May	Fiera Milano Nuovo Polo	Milan	International biennial wood processing machinery and accessories exhibition	Acimall <a href="http://www.acimall.com">www.acimall.com</a>
BIAS – MANUFACTURING FORUM EXHIBITION	04–07 May	Fiera Milano Nuovo Polo	Milan	Biennial exhibition of IT global solutions for industry	Bias Group Srl <a href="http://www.bias.it">www.bias.it</a>
FLUIDTRANS COMPOMAC	04–07 May	Fiera Milano Nuovo Polo	Milan	Biennial international exhibition of power & motion transmission, drive, control equipment and industrial design equipment	F&M Fiere & Mostre Srl <a href="http://www.fieremostre.it">www.fieremostre.it</a>
BIAS	04–07 May	Fiera Milano Nuovo Polo	Milan	Biennial international exhibition of automation, instrumentation, microelectronics and ICT for industry	Bias Group Srl <a href="http://www.bias.it">www.bias.it</a>
GREEN-BUILDING	05–07 May	Verona Exhibition Centre	Verona	International exhibition and conference on energy efficiency and sustainable architecture	Veronafiere <a href="http://www.veronafiere.it">www.veronafiere.it</a>
SOLAREXPO	05–07 May	Verona Exhibition Centre	Verona	International conference & exhibition on renewable energy distributed generation and green building	Veronafiere <a href="http://www.veronafiere.it">www.veronafiere.it</a>



Fair	Dates	Venue	City	Description	Organiser
DOLCE ITALIA	10–13 May	Fiere di Parma Fairgrounds	Parma	Confectionery exhibition	Fiere di Parma <a href="http://www.fiereparma.it">www.fiereparma.it</a>
LAMIERA	12–15 May	Bologna Exhibition Centre	Bologna	Machines, plants, tools for machining sheets, tubes, sections wires and steel structural work, dies, welding, heat treatment, surface treatment and finishing	Senaf <a href="http://www.senaf.it">www.senaf.it</a>
PHARMINTECH	12–14 May	Bologna Exhibition Centre	Bologna	Innovation exhibition for the pharmaceutical and para pharmaceutical industries	Bologna Fiere <a href="http://www.bolognafiere.it">www.bolognafiere.it</a>
CHIBIDUE	21–24 May	Fiera Milano City	Milan	International exhibition of gift articles, perfumery items, costume jewellery and smokers' supplies	Fiera Milano International SpA <a href="http://www.fieramilano.it">www.fieramilano.it</a>
CHIBIMART – SUMMER	21–24 May	Fiera Milano City	Milan	Cash & carry exhibition of costume jewellery in semiprecious stones, precious stones, silver handicraft, gift items	Fiera Milano International SpA <a href="http://www.fieramilano.it">www.fieramilano.it</a>
VICENZA ORO	22–26 May	Fiera di Vicenza	Vicenza	International show dedicated to gold and silverware, jewellery and gemology	Fiera di Vicenza <a href="http://www.vicenzafiera.it">www.vicenzafiera.it</a>
MODAPRIMA	22–24 May	Fiera Milano City	Milan	International fashion and accessories show	Fiera Milano International SpA <a href="http://www.fieramilano.it">www.fieramilano.it</a>
AMBIENTE ITALIA	22–24 May	Nuova Fiera di Roma	Milan	International trade fair for consumer goods	Messe Frankfurt GmbH <a href="http://www.messefrankfurt.com">www.messefrankfurt.com</a>
EXPOLOGISTI CA	27–29 May	Bologna Exhibition Centre	Bologna	Exhibition of integrated means, systems and services for logistics and transport	Promexpo Srl <a href="http://www.promexpo.it">www.promexpo.it</a>
VERONA MINERAL SHOW	28–30 May	Verona Exhibition Centre	Verona	Exhibition for precious hard decorative stone, fossils and similar, stone giftware	Veronafiere <a href="http://www.veronafiere.it">www.veronafiere.it</a>
EIRE – EXPO ITALIA REAL ESTATE	08–11 Jun	Fiera Milano Nuovo Polo	Milan	Development of the new Italian real estate market	Fiera Milano International SpA <a href="http://www.fieramilano.it">www.fieramilano.it</a>
FIERA DELLA CASA	10–20 Jun	Mostra d'Oltremare	Napoli	Houseware show	Mostra d'Oltremare SpA <a href="http://www.mostradoltremare.it">www.mostradoltremare.it</a>
T-GOLD	12–17 Jun	Fiera di Vicenza	Vicenza	Jewellery & gems manufacturing equipment international exhibition	Fiera di Vicenza <a href="http://www.vicenzafiera.it">www.vicenzafiera.it</a>
PITTI IMMAGINE UOMO	15–18 Jun	Fortezza da Basso	Florence	Men's fashion show	Pitti Immagine Srl <a href="http://www.pittimmagine.com">www.pittimmagine.com</a>



## FAIRS IN INDIA

Fair	Dates	Venue	City	Description	Organiser
AAHAR – NEW DELHI	10–14 Mar	Pragati Maidan	New Delhi	International trade fair on food, food processing, machinery & technology	ITPO (India Trade Promotion Organisation) www.indiatradefair.com
HOSPIMEDICA INDIA	12–14 Mar	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Medical and hospital equipment & supplies, rehabilitation and health care products	Messe Düsseldorf GmbH www.messe-duesseldorf.de
MEDICAL FAIR INDIA	12–14 Mar	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Exhibition and conference on medical and hospital equipment	Messe Düsseldorf GmbH www.messe-duesseldorf.de
IT INDIA FAIR	26–29 Mar	Pragati Maidan	New Delhi	Computer hardware, computer systems, application software, network management & technologies, SAP & ERP solutions, computer peripherals, consumables	ITPO (India Trade Promotion Organisation) www.indiatradefair.com
DELHI SPRING LIFESTYLE SHOW	26–29 Mar	Pragati Maidan	New Delhi	Lifestyle show – household decor products, furniture for home, offices, furnishing, kitchenware, sanitaryware, consumer durables, handicrafts	ITPO (India Trade Promotion Organisation) www.indiatradefair.com
AERODROME INDIA	08–10 Apr	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	International exhibition and seminar on airport security and infrastructure	PDA Trade Fairs www.pdatradefairs.com/
INDIA PACKAGING SHOW	09–12 Apr	Hyderabad International Trade Exposition Centre (HITEX)	Hyderabad	India's total packaging event bringing together seven established niche shows dedicated to distinct segments	Print-Packaging.com Pvt Ltd www.print-packaging.com
CHEMSPEC INDIA	15–16 Apr	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Exhibition for performance and fine chemicals and organic intermediates	Dmg World Media (UK) Ltd www.dmgworldmedia.com
CHEMPRO-TECH INDIA	15–16 Apr	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	International Exhibition on Chemical Process Technology & Equipment	Dmg World Media (UK) Ltd www.dmgworldmedia.com
INDEX (Industrial Machinery & Rubber Expo)	15–18 Apr	Sports Council Stadium	Kottayam	Rubber products, rubber machinery, packaging machinery, industrial chemicals, machinery & industrial equipment, Agri machinery	India Exhibition & Conference Services Pvt Ltd www.saexhibitions.com/ india



Fair	Dates	Venue	City	Description	Organiser
LUXURY HOMES & DECOR	16–18 Apr	Hotel Shivalik View	Chandigarh		Trendz Un Limited
INDIA INTERNATIONAL MEGA TRADE FAIR	16–25 Apr	Bhubaneswar Exhibition Ground	Bhubaneswar	Exhibition for household consumable industry in India	G S Marketing Associates <a href="http://www.gsmarketing.in/">www.gsmarketing.in/</a>
POWER-GEN INDIA	21–23 Apr	Pragati Maidan	Pragati Maidan	POWER-GEN India & Central Asia is the region's premier power industry event	Inter Ads Ltd <a href="http://www.interadsindia.com">www.interadsindia.com</a>
INDIA KNIT FAIR	21–23 Apr	India Knit Fair Complex	Tirupur	International trade fair on knit garments	India Knit Fair Association <a href="http://www.indiaknitfair.com">www.indiaknitfair.com</a>
ROOF INDIA	23–25 Apr	Chennai Trade Centre	Chennai	International event showcasing emerging trends in roofing and facade engineering	Unitech Exhibitions Pvt Ltd <a href="http://www.unitechexhibitions.com">www.unitechexhibitions.com</a>
PVC – PUMPS VALVES & COMPRESSORS EXPO	06–09 May	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Pumps, valves & compressors expo	Conventions & Fairs (India) Pvt Ltd <a href="http://www.confairs.com">www.confairs.com</a>
INDIAMART IMEX – INTERNATIONAL MACHINE TOOLS EXPOSITION	06–09 May	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	International machine tools exhibition. An exclusive showcase of machine tools and allied products (new as well as pre-owned)	Conventions & Fairs (India) Pvt Ltd <a href="http://www.confairs.com">www.confairs.com</a>
GMC – GEARS MOTORS AND CONTROLS EXPO	06–09 May	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Gears motors and controls expo	Conventions & Fairs (India) Pvt Ltd <a href="http://www.confairs.com">www.confairs.com</a>
HTA – HAND TOOLS ASIA	06–09 May	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	Exclusive showcase of hand-operated tools and allied products	Conventions & Fairs (India) Pvt Ltd <a href="http://www.confairs.com">www.confairs.com</a>
IILS – INDIA INTERNATIONAL LIGHT SHOW	07–09 May	Bombay Exhibition Centre – NSE Exhibition Complex	Mumbai	India international light show	Conventions & Fairs (India) Pvt Ltd <a href="http://www.confairs.com">www.confairs.com</a>
AUTOMOTIVE ENGINEERING SHOW – CHENNAI	14–17 May	Chennai Trade Centre	Chennai	Exclusive fair on automobile engineering and vehicle manufacturing processes	Focussed Event Management Pvt Ltd <a href="http://www.focussedevents.com">www.focussedevents.com</a>
ZAK JEWELS EXPO CHENNAI	June <i>(pls contact organiser for final dates)</i>	Chennai Trade Centre	Chennai	International jewellery exhibition	Zak Group <a href="http://www.zakgroup.com">www.zakgroup.com</a>



Fair	Dates	Venue	City	Description	Organiser
ACMEE – International Machine Tools and Auto Components Exhibition	17–21 Jun	Chennai Trade Centre	Chennai	Platform for marketing innovative engineering technologies and products across the globe	AIEMA Technology Centre <a href="http://www.aiematech.org/">www.aiematech.org/</a>
HYDERABAD JEWELLERY, PEARL & GEM FAIR	18–20 Jun	Hyderabad		Jewellery, pearl & gems fair	CMP India (UBM India Pvt Ltd) <a href="http://www.ubmindia.in">www.ubmindia.in</a>
SUGARASIA	July <i>(pls contact organiser for final dates)</i>	Pragati Maidan	New Delhi	Exhibition showcasing cane sugar and downstream products, including distillation of molasses & ethanol, blending and power generation	Nexgen Exhibitions Pvt Ltd <a href="http://www.nexgengroup.in">www.nexgengroup.in</a>

## ITALIAN LANGUAGE COURSES

Level	Faculty	Beginning	Days	Timing	Fees – including all study material
I Beginners	Italian	16 March	Tuesdays & Thursdays	5.30–7.30 pm	Rs 6,000
II Intermediate	Italian	17 March	Mondays & Wednesdays	8.30–10.30 am	Rs 6,000

Venue:  
Indo-Italian Chamber of Commerce & Industry  
Bengal Chemicals Compound  
502 Veer Savarkar Road  
Mumbai 400025

For further information please contact:  
Manoj Bhatkar  
Business Manager – Language & Training  
e-mail: [m.bhatkar@indiaitaly.com](mailto:m.bhatkar@indiaitaly.com) / [t.rajkotwala@indiaitaly.com](mailto:t.rajkotwala@indiaitaly.com)  
Tel: +91 2436 8186 ext: 147



## CHAMBER NEWS

### IMTEX 2010, TOOLTECH 2010

#### **Bangalore, 21–26 January**

Eleven Italian companies participated in IMTEX 2010 and Tooltech 2010, organised by the Indian Machine Tool Manufacturers' Association (IMTMA), at Bangalore International Exhibition Centre (BIEC).

IMTEX 2010 is one of the largest B2B exhibitions in this product segment in South and South East Asia. Altogether, 312 companies participated in the trade fair, which was attended by representatives of the Bangalore branch of the Chamber, Anup TG and Luca Chiacchiarretta.

Almost all the Italian companies expressed satisfaction with the response they received: two of them even have plans to start their offices / factories in India. The Italian companies expressed great interest in the Indian market, because of its great potential for expansion, despite the high level of competition. The next edition of IMTEX should prove an excellent ground for more small and medium Italian companies to create awareness about their products or to plan joint ventures.

*For more information, please contact:*

Anup TG

Indo-Italian Chamber of Commerce, Bangalore

[anup.tg@indiaitaly.com](mailto:anup.tg@indiaitaly.com)

### INDIABIO 2010 CURTAIN RAISER

#### **Bangalore, 19 January**

Two representatives from the Bangalore branch of the Chamber, Anup TG and Luca Chiacchiarretta, attended a curtain raiser for IndiaBio 2010, to be held on June 02–04 in Bangalore. The event was organised to highlight the 10th edition of the exposition, which creates a platform to discuss biotechnology evolutions – promoters affirm there are several different innovations ready to be tested; many of them focused on agricultural application, the main thrust in India. One hundred and fifty companies from different countries are expected to take part.

Dr K K Narayanan, Past President, Association for Biotechnology Led Enterprises (ABLE), assured the Chamber full support for B2B meetings for any biotechnology delegations from Italy. J Aravind, Managing Director, Karnataka Biotechnology & Information Technology Services, also said that his office would be glad to assist Italian delegations.

*For more information, please contact:*

Anup TG

Indo-Italian Chamber of Commerce, Bangalore

[anup.tg@indiaitaly.com](mailto:anup.tg@indiaitaly.com)



## BUSINESS OPPORTUNITIES BETWEEN ITALY AND KARNATAKA

### **Bangalore, 18 February**

The Bangalore branch of the Chamber organised a seminar on Business Opportunities between Italy and Karnataka on 18 February at The Lalit Ashok hotel.

Chief Guest S V Ranganath IAS, Chief Secretary Govt of Karnataka, who inaugurated the event, highlighted the opportunities available for Italian investments in the state of Karnataka, and the advantage of Karnataka as a knowledge centre, for investment in the IT, BT and Aerospace sectors.

Consul General of Italy in Mumbai Giampaolo Cutillo, who was the Guest of Honour reciprocated by inviting Karnataka industries to invest in Italy and assured all possible help and cooperation.

Rajkumar Khatri, IAS, Director, Commerce and Industries, gave an impressive film presentation on the advantageous position of Karnataka in attracting Industries, inviting Italian businessmen to the Global Investors' Meet in June 2010, which is being organised by the state government.

Narinder K Nayar, President, IICCI, introduced the Chamber and its activities, including Festa Italiana 2010, declaring that a huge potential existed for developing business relationships between Italy and Karnataka.

Ernst and Young was the Knowledge partner and K T Chandy gave a detailed presentation on the potential areas, procedural and regulatory aspects and the way forward. B Ramaswamy, President, Feedback Ventures, in his presentation highlighted various ongoing and future projects available for joint participation under PPP. Suggestions were also given during the interaction to have time bound programmes, introduce direct flight between Italy and Karnataka and also to have collaboration in the field of education besides the simplification of Italian visa.

Earlier V Shashikanth, Regional Chairman, IICCI, Bangalore welcomed the gathering and Sergio Sgambato, Secretary General, IICCI proposed a hearty vote of thanks.



*L to R: Giampaolo Cutillo, V Shahshikanth, S V Panganath, N K Nayar, Sergio Sgambato*



## PHOTOGRAPHY EXHIBITION

### **Kolkata 28–31 January**

The Eastern Regional office of the Chamber (IICCI-ER), in collaboration with the Consulate General of Italy in Kolkata, organised a photography exhibition, 'Italy through the Kolkata Lens', which ran from 28–31 January at Gaganendra Pradarshasala, Calcutta Information Centre.

Inaugurating the exhibition, well known film director Goutam Ghose, said, , "Italy's picturesque beauty is a photographer's delight The landscape, the architecture, the culture of Italy are so rich that mere picture cannot capture them. But these pictures are really great and Italy seems real here."

The exhibition displayed photographs taken either by Kolkatans who frequently visit Italy or those who live there. The 185 photographs taken by 23 Kolkatans, including senior officials of the Italian consulate, depicted varying aspects of Italian cities, including Milan, Florence, Naples, Rome, Venice, Turin, etc.

The exhibition was an attempt to show Italy through the eyes of the visitor from Kolkata so that those who have not visited Italy or those who plan to visit in future can enjoy the flavour of Italy through the medium of photography.

Also present at the inauguration were Acting Consul General of Italy in Kolkata Silvio Pentrella and Italian Trade Commissioner Vittorio Mecozzi, Pankaj Parekh, Chairman, IICCI-ER; and Ashok Aikat, Vice-Chairman, IICCI-ER, along with other Committee Members and the exhibitors.



*L to R: Pankaj Parekh, Ashok Aikat, Goutam Ghose*

The inauguration was followed by the Members' Meet over cocktails at the Calcutta Club.

## BUSINESS ENQUIRIES FROM INDIA

*For further information regarding all Business Enquiries, please contact:*

*infodesk@indiaitaly.com*

*quoting reference at end of enquiry.*

### **BUILDING CONSTRUCTION & MATERIALS**

An Indian company manufacturing a wide range of fasteners is looking for Italian importers for their products.

**Ref: BU-IN-26**

### **CHEMICAL & PHARMACEUTICAL INDUSTRY**

An Indian company which manufactures Active Pharmaceutical Ingredients (API) is looking for importers / distributors / agents of APIs in Italy. **Ref: CH-IN-32**



#### **FASHION, ACCESSORIES & APPAREL**

An Indian apparel trading agency is looking for Italian garment importers / wholesalers /retailers. **Ref: FA-IN-89**

An Indian manufacturer and exporter of home textiles is looking for Italian importers for its products. **Ref: FA-IN-90**

An Indian manufacturer of leather shoes is looking for importers in Italy. **Ref: FA-IN-92**

An Indian manufacturer and exporter of buffalo / cow horn products such as button blanks, toggles, scales, buckles, plates etc is looking for Italian importers for its products. **Ref: FA-IN-94**

An Indian company manufacturer of cotton yarn and knitted readymade garments is looking for Italian importers of garments. **Ref: FA-IN-96**

#### **UTILITIES, POWER, ENERGY & MINING INDUSTRY**

An Indian company is looking for manufacturers of Solar PV Panels in Italy. **Ref: UT-IN-09**

#### **SCIENCE & TECHNOLOGY**

An Indian company that imports, markets and distributes specialised medicines and surgical equipment is interested in importing specialised medical products from Italy and marketing them in India. **Ref: SC-IN-10**

An Indian manufacturer of components and sub-assemblies for medical equipment like manual wheelchairs, power wheelchairs, hospital beds, etc is looking for manufacturers of wheelchairs and hospital beds in Italy to export its products. **Ref: SC-IN-11**

## **BUSINESS ENQUIRIES FROM ITALY**

*For further information regarding all Business Enquiries, please contact:*

*[infodesk@indiaitaly.com](mailto:infodesk@indiaitaly.com)*

*quoting reference at end of enquiry.*

#### **MACHINERY & EQUIPMENT**

An Italian company that designs and manufactures machinery and equipment for work in tunnels and mining is interested in offering its products to Indian companies that specialise in the construction of tunnels. **Ref: MA-IT-103**

#### **CHEMICAL & PHARMACEUTICAL INDUSTRY**

An Italian producer of different types of gaskets is looking for distributors in India. **Ref: CH-IT-20**

#### **FURNITURE & LIGHTING**

An Italian company dealing in decorative light fittings is looking for Indian importers / distributors for its products. **Ref: FU-IT-55**



## NEW MEMBERS

### ORDINARY

#### MUMBAI

**PALLADIO GLASS LTD**

Retailer of glass mosaics

**INDIAN LEATHER COMPANY**

Manufacturer and exporter of leather footwear

**HAZARI REALTORS**

Real estate consultancy and home search services with offices in Mumbai and Delhi

**BREMBO BRAKE INDIA PVT LTD**

Manufacturer of disc brake systems and components for two-wheelers

**S A CORPORATION**

Trading company engaged in import and export of HMS1 & HMS2 & LDPE / HDPE / SS pipes / garments

**GOA CHAMBER OF COMMERCE & INDUSTRY**

Business lobby

#### BANGALORE

**VALUE POINT KNOWLEDGE WORKS PVT LTD**

Provides translation and other linguistic services

**ALTACIT GLOBAL**

Provides intellectual property and legal consultancy services. Also advises Italian companies keen on transacting business in India and Indian firms keen on transacting business in Italy

**CHAITHANYA PROJECTS PVT LTD**

Property developers who also plan to import doors and windows, bathroom tiles and accessories, wooden flooring, cladding files, sanitary ware, and furniture from Italy

**BENEDETTO KITCHENS PVT LTD**

Manufacturers of kitchen and other domestic appliances

**KHODAY INDIA LTD**

Manufacturer of liquor, beer, glass bottles etc; providers of travel services; and engaged in tissue culture in the field of biotechnology

**MIECO PUMPS & GENERATORS PVT LTD**

Engaged in distribution and marketing of all types of pumps for chemicals and food industries, solar energy, energy-saving devices, road sweeping machines



#### **SNAM ABRASIVES PVT LTD**

Manufacturer of silicon carbide abrasive grains, synthetic industrial diamonds, brown fused aluminum oxide grains. Exports to Italian companies

#### **ITR EQUIPMENTS PARTS (INDIA) PVT LTD**

Distributors and promoters of ITR undercarriage parts, CET tyres and other spare parts with Indian OEM and after-market customers

#### **ASHWINI PRECISION PRODUCTS PVT LTD**

Manufacturer of hydraulic gear pumps, covers, valve guides and other precision machined parts

#### **VASAVI VIDYANIKETAN TRUST**

Trust that runs a group of institutions that offers courses for students ranging from nursery to the management level.

#### **CHENNAI**

#### **PN PACIFIC NETWORK LOGISTICS PVT LTD**

Logistics firm

#### **CANALAIR AIR SOLUTIONS**

Manufacture and installation of industrial air treatment systems like air humidification and waste recovery

### **NON-RESIDENT ORDINARY (ITALIAN)**

#### **SICA SOLARTECH SNC**

Consulting, project implementation, solar parks, solar installations. Based in Verona.

#### **OLIVETTI SPA**

Operates in industry and information technology. Based in Torino.

#### **MERLONI PROGETTI SPA**

Engaged in building industrial plants, from designing to machinery supply, to setting up and staff training

### **ASSOCIATE**

#### **MUMBAI**

#### **HEM CORPORATION**

Manufacturer and exporter of perfumed incense sticks and wooden handicraft items

#### **MEGHRAJ MARBLES PVT LTD**

Retailer of imported and Indian marble slabs

#### **GRANDEUR INTERIORS PVT LTD**



Deals in Italian modular kitchens, applications and furniture

**SOLLITAIRE ENTERPRISES**

Importers and Indian agents of Stosa Cucine

**LITTLE ITALY EXPRESS FOODS PVT LTD**

A company with hotels and restaurants

**Y A MAMAJI FURNISHING PVT LTD**

Engaged in retailing and trading of projects for residential, office and hospitality sectors

**FIREFLY LIGHTING PVT LTD**

Company trading electronics and electrical furnishings, lights etc

**NEW AGE RESTAURANTS PVT LTD**

Italian restaurant

**PRECISION MOTOR INDIA PVT LTD**

A company importing Ducati motorbikes

**LIGHT OPTIONS**

Importers of light fittings

**LIFESTYLE INTERNATIONAL PVT LTD**

Retailers of the Italian brand "KAPPA" in India.

**FOUR SEASONS HOTEL (DIV METODO ROSSANO FERRETTI)**

Luxury hotel in Mumbai with private salon run by Metodo Rossano Ferretti of Italy. A division of the Four Seasons Hotel.

**NATURES BASKET LTD**

A Godrej company engaged in high-end food retail.

**RENAISSANCE MUMBAI HOTEL & CONVENTION CENTRE**

Hospitality sector

**BANGALORE**

**RANJITH EXPORTS**

Manufacturer of readymade garments

**HEJMADI DEVELOPERS & INTERIOR DECORATORS**

Architects, land developers and interior designers who represent Italian architecture, interior decoration companies in India

**ASTRAL EXPORTS PVT LTD**

Manufacturer of granite monuments with export interests



## HONORARY

### KOLKATA

#### WEST BENGAL INDUSTRIAL DEVELOPMENT CORP LTD (WBIDC)

An agency of the West Bengal Commerce and Industry Department that supports economic development across the state. Responsible for the development, growth, facilitation and trouble-shooting of industry, investment and infrastructure in West Bengal.

## OUR DESKS & THEIR REPRESENTATIVES

#### SCUOLA SUPERIORE S ANNA FROM PISA OPENS DESK AT CHAMBER

In a move to further cement Indo-Italian relations through industrial and academic exchanges between Italy and India, the Chamber is pleased to announce the opening of an **Information Desk** to promote **Graduate Courses in IT and Communications offered by Scuola Superiore Sant'Anna, Pisa**, and to support them in the selection of candidates from India.

*For further information, please contact:*

Gurpreet Ahuja, Representative in India / [sssup@indiaitaly.com](mailto:sssup@indiaitaly.com)

[www.sssup.it](http://www.sssup.it)



Salvatore Ianniello  
[enit@indiaitaly.com](mailto:enit@indiaitaly.com)



Malika Lulla  
[veneto@indiaitaly.com](mailto:veneto@indiaitaly.com)



Pavan Joseph  
[p.joseph@indiaitaly.com](mailto:p.joseph@indiaitaly.com)



Nerissa Fernandes  
[ipack-ima@indiaitaly.com](mailto:ipack-ima@indiaitaly.com)

**INDITALIA DESK**  
of the INDO-ITALIAN Chamber  
of COMMERCE and INDUSTRY

Amar Joshi  
[inditalia@indiaitaly.com](mailto:inditalia@indiaitaly.com)



Amar Joshi  
[inditalia@indiaitaly.com](mailto:inditalia@indiaitaly.com)



Amar Joshi  
[inditalia@indiaitaly.com](mailto:inditalia@indiaitaly.com)



Sachin Mogre  
[promos@indiaitaly.com](mailto:promos@indiaitaly.com)



Sachin Mogre  
[antenna.india.bombay@regione.lombardia.it](mailto:antenna.india.bombay@regione.lombardia.it)



Pushkar Hate  
[p.hate@indiaitaly.com](mailto:p.hate@indiaitaly.com)



Pushkar Hate  
[p.hate@indiaitaly.com](mailto:p.hate@indiaitaly.com)



Gurpreet Ahuja  
[g.ahuja@indiaitaly.com](mailto:g.ahuja@indiaitaly.com)



Gurpreet Ahuja  
[sssup@indiaitaly.com](mailto:sssup@indiaitaly.com)



Nerissa Fernandes  
[centrexpo@indiaitaly.com](mailto:centrexpo@indiaitaly.com)



[icif@indiaitaly.com](mailto:icif@indiaitaly.com)



Raul D'Souza  
[marangoni@indiaitaly.com](mailto:marangoni@indiaitaly.com)